



## **HOW TO USE THIS WORKSHEET:**

MONTH / WEEK / DATE.	·
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- List the various tasks and activities in Box 1, as shown by the examples.
- Review the Impact and Timing scale descriptions in the box below. The more critical the impact or timing, the higher the rank.
- Identify the appropriate score for each task using the Impact Scale and record the value in Box 2.
- Identify the appropriate score for each task using the Timing Scale and record the value in Box 3.
- Multiply the values in Box 2 and Box 3 to calculate the Compound Score and record this in Box 4.
- Rank the Compound Scores from Box 4, with the highest score being 1, second highest being 2, etc. Record ranks in Box 5.
- Identify the names of the key individual(s) responsible for each task or activity, and record in Box 6.
  - Note: If the same names appear in your top priorities, be sure they have sufficient time to support all activities.

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Shouldn't be Prioritized Over a Customer Need
If Not Completed, Minimal Negative Impact
Not to Be Resourced Above Other Projects
Not Critical to Organization's Success

Minimal Escalation if Not Completed	С
Could Reduce Resources If Needed	
Valued, But Not Essential	
Can Use Less-Experienced Staff	

If Not Completed, Significant Impact or Escalation
Must be Fully Supported by Resources
Of Strategic Importance
Critical to Customer or Organization

Low				Medium					High
1	2	3	4	5	6	7	8	9	10
Low				Medium					High

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Timing for Completion is Flexible
Not Urgent
No Negative Impact if Late
Delay is Acceptable with Minimal Consequence

Timing is Negotiable
Important, but Not Time Sensitive
Some Negative Impact if Late
Could Delay if Necessary

Timing Not Negotiable
Time Critical
Significant Negative Impact if Late
Already Late / Escalated

Activity #	Box 1. Task Description	Box 2. Impact Score	Box 3. Timing Score	Box 4. Compound Score	Box 5. Priority Rank	Box 6. Task Leader	Comments, Notes
Ex. # 1	Draft initial contract terms for Tuben Logistics	5	3	15	3	John S.	Not a crítical customer. Granted an extension on date
Ex. # 2	Project proposal for Acme Manufacturing	9	8	72	1	Sara T.	Due date this week, no extension
Ex. # 3	Complete prícing calculations for Technix Inc. Contract	10	5	50	2	Wanda M.	Repeat customer, but flexible
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